**Getting Started Right Call**

Goal: Get them to take action right away.

\_\_\_ Let them know I'm really excited to work with them and reasons why they are going to succeed

\_\_\_ Get them clear on their 1-3 month business plan

\_\_\_ Goals

\_\_\_ Actions

\_\_\_ Trainings

\_\_\_ Leading with business or product

\_\_\_ Get them to take action today and this week (sign 2 people)

\_\_\_ Let them at it