**New Distributor Questionnaire**

**Name:**

**Date:**

**Month/Year of Sign-up:**

1. Are you looking to build a business or just purchase products at a discount?
2. What are you most excited about in terms of your new business?
3. What are your biggest concerns about building your business?
4. What are some of your biggest passions?
5. What do you currently do for work?
6. Do you have an entrepreneurial spirit? If so, explain.
7. On a scale from 1-10, how serious are you about building a network marketing business?
8. Are you willing to commit 10-20 hours a week to building a six-figure income?
9. Are you willing to embark on a personal development plan and read any books I recommend to you?
10. Are you willing to have an employer/employee relationship with me for the first few months? I know you own your own business, but we need to have this type of relationship to get this business started.
11. Are you willing to step out of your comfort zone, to grow, to learn, and to become a more skilled person than you are right now?